Creating a Culture of High Performance
Our Approach
Leading Teams improve performance by aligning teams and developing leaders through a values-based action learning approach. Using highly trained program facilitators, Leading Teams has delivered leadership and team alignment programs to various clients at a senior/elite level, across a variety of industries that include:

- Corporate – M & C Saatchi, Rural Bank, Bendigo & Adelaide Bank, City of Port Phillip, Virgin Australia, DECMIL, NACAP, JB Were
- Education – Regional, Network, Cluster and School levels
- Government – Victoria Police, Department for Victorian Communities, Department of Human Resources, Country Fire Authority

The experience and knowledge gained from working with these clients has allowed Leading Teams to develop a strong reputation in the marketplace as a high-quality and proficient business. The service is only as good as the relationship developed with the client, so Leading Teams work closely with each client to ensure their requirements are met, and will actively identify ways to enhance the service provision at all times.

**High Performance Team**

**High Performance Leaders**

**Common Purpose**
Why Do We Exist

**Mechanics**
- Strategic Plan
- KPIs
- Operating Processes
- Technical Skill

**Dynamics**
(Culture/Behaviours)
- Recruiting
- Retention
- Induction
- Exit

**Strong Professional Relationships**

**Agreed Behavioural Framework**

**Genuine Conversations**

The DYNAMICS will drive the delivery of the MECHANICS and performance levels.
Current Sporting Clients

- Hawthorn FC
- Sydney Swans
- Australian Diamonds
- Fremantle FC
- Adelaide Thunderbirds (2016 season)
- South Adelaide FC
- Lobethal FC
- Henley FC
- Eastern Park, Smithfield and Elizabeth Sporting Clubs (through funding from ORS in conjunction with Playford council)
Playford Sporting Alliance Outcomes

• Established and have ownership of Club values and behaviours
• Developed and/or clarified Club’s strategic plan
• Formalised Club structure, identified gaps and possible options to fill them
• Identified key needs and objectives for the next 12 months
• Understanding and promotion of functional team dynamics
• Greater responsibility for behaviour and performance
• Better management and improvement of individual and team performance
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